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PRESS RELEASE

Guinness Anchor Berhad Posts Record Revenue and Profit for Financial Year 2009

Eight consecutive years of growth in market share, revenue and profit before tax

PETALING JAYA, 28 AUGUST 2009: Guinness Anchor Berhad (GAB), Malaysia's leading brewer posted a revenue of RM1.29 billion and profit before tax of RM191.2 million to record its best ever financial year performance since the company's inception 45 years ago. This marks the eighth consecutive year that GAB has experienced growth in market share, revenue and profit before tax.

For the financial year ended 30 June 2009, GAB's revenue grew by 7.6 percent and profit before tax grew by 13.2 percent versus the previous financial year.

Revenue for the fourth quarter ended 30 June 2009 improved by 10.4 percent to RM276.3 million when compared with the corresponding quarter in 2008. Profit before tax for the same period was also 50 percent higher, up from RM25.3 million to RM38 million. Earnings per share for the financial year meanwhile, grew to 47 sen from 41.7 sen a year ago.

In view of the Group's performance, GAB is proposing to declare a final dividend of 31 sen per 50 sen stock unit tax exempt for the financial year ended 30 June 2009. This brings the total net dividends for the financial year under review to 41 sen per 50 sen stock unit.

Managing Director of GAB, Charles Ireland, attributed the company's continuous success to GAB's unwavering focus on its long term strategy to invest in its People, Brands and Performance to grow the business.

“The great performance of our recently concluded financial year is proof that our long term three-pronged strategy is continuing to pay handsome dividends. Our brand building investments throughout the year have enabled our five main brands Tiger, Guinness, Heineken, Anchor and Kilkeny to post strong growth numbers. Furthermore, our continuous investment in training and development programmes has enabled us to retain a highly skilled and performance-oriented team with a staff attrition rate that is about one-third of the Malaysian average,” said Charles.

“Another contributor to our improved performance is the growing support we are getting from our trade partners. We find that more outlets are turning to GAB because of our superior portfolio of brands. In fact, our records show that around 70 per cent of new contracts and renewals are choosing GAB as their preferred partner,” said Charles.

With these result, GAB now has 57 per cent market share of the malt liquor market (MLM) as of 30 June 2009. Correspondingly, it has 68.9 per cent of the MLM industry profit pool.

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